

## Commercial Finance Manager

<b>Division:</b>	Stobart Aviation
<b>Location:</b>	London Southend Airport
<b>Shift Pattern:</b>	Monday to Friday 0900 - 1730
<b>Salary:</b>	Dependant on experience
<b>Reporting to:</b>	Finance Director

### What's the role?

This is a newly created role which presents an exciting opportunity with career progression for the appointed candidate.

The role will be reporting directly to the Finance Director at London Southend Airport and will be a critical element of ensuring the airport and wider aviation arm of Stobart Group (which includes Carlisle Lake District Airport and Durham International Airport) to help maximise existing trading, future growth and ad hoc opportunities.

The role will require an understanding and interaction with both internal and external stakeholders for the end to end elements of the aviation arm which includes surface access car parking, rail, etc), terminal proposition for passengers, airline performance and general underlying operating performance to support the business.

To support the Finance Director and the senior management team in driving enhanced commercial value in London Southend Airport. This role will benefit someone who is strategically and commercially minded and who thrives being involved in the commercial and operational decision making of a fast-growing business.

### What will I be responsible for?

- Management and monitoring the performance of airline, retail and other commercial agreements
- Preparation of defined weekly and monthly commercial commentaries, providing valuable insight into the airport's commercial performance
- Identify and appraise opportunities for business improvement
- Identify, challenge and proactively lead internal customer requirements via business partnering
- Help optimise financial performance by providing support and challenge
- Lead the process for robust commercial financial forecasting, including engagement within the senior management team and to Divisional stakeholders
- Ensure commercial finance reporting is completed accurately and within agreed timescales
- Support, analyse and appraise the monthly management accounts, annual budget and forecasts, interim and year-end financial account
- Monitoring and reporting of capital expenditure and development projects
- Ensure cash flow forecasts reflect the commercial agreements and capital plan
- Appraise ad hoc opportunities and play a key part in the delivery project team as required
- Due to the nature of the role, which will support the division and wider Group, there will be a need to support in a number of general, non-specific areas to maintain the success of the business



## Qualifications and Experience

- Commercially astute with a high level of business awareness
- Strong knowledge of Microsoft Office with advanced Excel skills
- Sound data analysis ability
- Able to work under pressure to tight reporting deadlines
- Good verbal and written communication skills
- Ability to organise and prioritise own work
- Detail conscious
- Team worker
- ACA/CIMA/ACCA qualified with a minimum 3 years PQE
- Proven history of applying financial acumen, and analysis of business data to enhance financial performance
- Stakeholder management and influencing
- Demonstrated ability to work from own initiative in a changing environment

## How to Apply:

All applications should be made by submitting an up to date CV and covering letter to: [LSAHR@southendairport.com](mailto:LSAHR@southendairport.com)

Stobart Group is committed to equal opportunities for all, and we provide a fully inclusive and accessible recruitment process. Should you need any documents in a different format, or require any further support or assistance, please contact the HR Team on 01702 538626 or email [LSAHR@southendairport.com](mailto:LSAHR@southendairport.com)

The successful applicant will be rewarded with a package including company pension scheme and uniform.

For Stobart employees: You must inform your line manager in advance if you are short-listed for an interview.

